

# Our marine capabilities at a glance



## **Expert London Market broking solutions**

Verlingue London Markets is recognised as a leading broker offering exceptional service into Lloyd's and the London Market. The strong relationships we have developed with insurers enable us to create the right solutions for our broker partners.

## Our promises to you



#### **Dedicated Client-Centric Approach**

Our team take the time to understand your requirements, tailor insurance solutions, and provide ongoing support throughout the policy lifecycle.



#### **Enhanced Expertise**

We have a team of industry experts who bring experience and a deep understanding of London and the Lloyd's market to ensure you receive the best solutions.



#### **Streamlined Communication**

We appreciate the importance of clear and open communication and ensure all enquiries are addressed promptly and efficiently.

### **Our solutions**

We provide expert solutions for a range of risks including:

## Marine Hull Insurances

- ✓ Hull & Machinery Increased Value and assimilated - Loss of Hire - War risks (Commercial Hull, Fishing Vessels and Yachts...)
- ✓ Builder's Risks
- ✓ Marine Equipments (Incl. Subsea)
- ✓ Marine Cyber

## Cargo (Sea/Air/Road/Rail/Inland waters)

- ✓ All risks / War risks and assimilated
  - General cargo/containers
  - Commodities
  - Project Cargo

#### Marine liabilities

- ✓ Protection & Indemnity
- **✓** Charterer's liability
- ▼ Freight forwarder liability
- ✓ Ship repairer's liability
- ✓ Ports & Terminals liability
- ✓ Maritime Employer's Liability
- ✓ Marine general liability

#### **Financial Proctections**

- ✓ Mortgage Insurance interest
- ✓ Innocent Owner's interest
- ✓ Strike & Delay
- Marine Benefits

## Why choose us?

We are not a volume market and work with brokers on placement strategy for risks into London. Our team are well-respected with extensive experience and have access to a wide market. We have dedicated Business Development support and can offer competitve commission negotiable on a case-by-case basis.

## Our specialist team:



Barry Reynolds Executive Director - London Markets E: Barry.Reynolds@verlingue.com M: +44 (0) 7512 330377



Simon Clegg Head of Broker Development E: Simon.Clegg@verlingue.com M: +44 (0) 7587 550446



Maxime Nicolas
Head of Marine
E: Maxime.Nicolas@verlingue.com
M: +44 (0) 7842 422529



Margaux Evano
Marine Account Handler
E: Margaux.Evano@verlingue.com
M: +44 (0) 7842 422528