Trilogy

Product Governance and Fair Value Assessment

Trilogy Underwriting Ltd is committed to conducting its business in a fair, honest and open manner and we ensure that we have appropriate product oversight and governance systems and controls in place to offer products that have been assessed as providing fair value to customers that are within the appropriate target market.

This summary document has been created to fulfil our responsibilities under fair value regulations. This document should not be used as a sales or marketing tool. The client facing broker must act in the best interests of each customer individually when deciding whether to recommend a particular policy or not.

Product Information		
Product Name	Accelerant/Trilogy Binding Authority	
Binder Reference	ABE2300050	
Assessment		
Date Assessment Completed	September 2023	
Expected Date of Next Assessment	September 2024	
Class of Business	Personal Accident, Goods in Transit, Property, General Liability, Miscellaneous Financial Loss	
Manufacturer / Co- manufacturer	Co-Manufacturer with Accelerant Insurance Europe	
Territorial Limits	United Kingdom, Isle of Man or the Channel Islands	
Target Market	Trilogy combined commercial product is aimed at a number of different business sectors: Community & education Contractors Distribution & Supply Engineers Food & Drink Leisure Manufacturers Non-manual & Services Processors Property Owners Transport Woodworkers	

Trilo<u>3</u>y

Outside Target Market	 Motor Stock throughput Cyber Professional indemnity Marine
Characteristics of the product aimed at meeting the needs of the target market	 Material Damage & Business Interruption Cover Increased Cost of Working Loss of Money and Personal Assault Goods in Transit (including damage to employee's effects) Stock Deterioration Book Debts Loss of Premises Licence Computers and Electrical Office Equipment Combined Liability or Public and Products Liability in Isolation
	 Key Combined Liability Exclusions: Asbestos
	 Biological or chemical materials Confiscation requisition Cyber Industries Gradual Seepage, Pollution and Contamination Insolvency
	 Material Changes of Insured Risks Micro-organism exclusion Nuclear Energy North American Domiciled and Jurisdiction
	 Offshore installations Other Insurance Punitive and Exemplary Damages Radioactive Contamination Terrorism
	 War Infectious or contagious disease Electronic Data Processig Media Valuation NCBR Terror Nuclear Energy
	Key Combined Property Exclusions: Asbestos
	 Biological or chemical materials Confiscation requisition Cyber
	 Industries Gradual Seepage, Pollution and Contamination Insolvency Material Changes of Insured Risks Micro-organism exclusion Nuclear Energy
	North American Domiciled and Jurisdiction

Trilogy

 Offshore installations Other Insurance Punitive and Exemplary Damages Radioactive Contamination Terrorism War Infectious or contagious disease
Add-ons: There are no add on covers available to purchase separately under this product.



Distribution Strategy	Business is only marketed through UK broking houses, never direct to the customer. Each broker has due diligence checks carried out before a TOBA is issued. Sub-broking is permitted
Commission	30%
Other Renumeration	Fees £75 minimum £250 Maximum
Fair Value Review	Our Product Governance process and procedures are identified in a product development paper, available on request. All products should be reviewed at least yearly to ensure on-going value for Trilogy and customers, on-going identification of risk, measure whether the product is delivering on all key objectives, a review of the target market and document lessons learnt. Market engagement forms are circulated to distributors annually to collate the information required to help assess the fair value of the product. Specific product information is consistently monitored to assist in the review including conversion rates, renewal retentions, cancellations, loss ratios, claims and complaints. We are satisfied that the product offers fair value to its intended Target Market.



Customers for whom the product is not expected to provide fair value	Those deemed outside of the target market.
Relevant documents available via our website or upon request	Statement of Facts Policy Wording Key Facts Document Product Governance Procedures Risk Appetite Guide

Providing Feedback

We welcome any feedback from our distributors on the performance of our products. All feedback will be considered in our next product review and should be directed to:

Chris Blackwell Managing Director <u>Chris.blackwell@trilogyunderwriting.com</u>